

	3 Show Season (2021 only)
<b>Income</b>	
General Donations	\$5,000.00
<b>Total Donation Income</b>	<b>\$5,000.00</b>
Children's Program	
Fundraising	\$2,500.00
Fundraiser Income	\$8,500.00
<b>Total Fundraiser Income</b>	<b>\$11,000.00</b>
Concessions – All Other	\$2,400.00
Concessions – Wine	\$1,500.00
<b>Total Concessions Income</b>	<b>\$3,900.00</b>
Restricted Grant	\$5,000.00
Additional Grant?	\$5,000.00
<b>Total Grant Income</b>	<b>\$10,000.00</b>
Costume Rental Income	\$600.00
Prop Rental	\$60.00
Royalty Refund Return	Variable
<b>Total Misc Income</b>	<b>\$660.00</b>
Performance/Ticket Sales	\$2,100.00
Season	
Subscriptions/Memberships	\$3,000.00
Ticket Sales	\$69,000.00
<b>Total Performance/Ticket Sales</b>	<b>\$74,100.00</b>
Program Advertisements	\$2,000.00
Sponsor – Season	\$2,500.00
Sponsor – Show	\$1,800.00
<b>Total Program Advertising</b>	<b>\$6,300.00</b>
<b>Total Income</b>	<b>\$110,960.00</b>
<b>Expenses</b>	
Advertising	\$1,200.00
Advertising Postage	\$720.00
<b>Total Advertising</b>	<b>\$1,920.00</b>
Banking	
Check Stock Supply	\$300.00
Credit Card Fees	\$7,000.00
<b>Total Banking</b>	<b>\$7,300.00</b>
<b>Condolences &amp; Recognition</b>	<b>\$150.00</b>
Contract Labor	
ASL Interpretation Fees	\$900.00
Choreography Direction	\$1,000.00
Costume Design	\$600.00
Director	\$3,750.00
Light Designer	\$500.00
Music Direction	\$2,000.00
Other Musicians	\$6,840.00
Set Builder	\$700.00
Stage Manger	\$500.00

<b>Total Contract Labor</b>	<b>\$16,790.00</b>	
Development	<b>\$300.00</b>	
Insurance		
Property/Casualty/Directors	\$7,188.00	
<b>Total Insurance</b>	<b>\$7,188.00</b>	
Maintenance & Repairs		
Adaptive Lift	\$600.00	
Building Exterior	\$5,000.00	
Building Interior	\$6,000.00	
Computer/Printer Expense	\$350.00	
Costume Maintenance	\$600.00	
Fire/Security Alarms	\$1,500.00	
Grounds	\$3,500.00	
Lighting	\$1,000.00	
Piano	\$200.00	
Theater General	\$1,000.00	
Website	\$200.00	
<b>Total Maintenance &amp; Repairs</b>	<b>\$19,950.00</b>	
Music & Script Royalties	<b>\$14,904.00</b>	
On-Line Ticketing Expense	<b>\$7,000.00</b>	
Printing & Reproduction		
Programs	\$3,000.00	
<b>Total Printing and Reproduction</b>	<b>\$3,000.00</b>	
Production Expenses	\$900.00	
Cast Party	\$150.00	
Costume Expenses	\$1,000.00	
Light Expenses	\$1,200.00	
Photography	\$500.00	
Props	\$950.00	
Set Design and Building	\$1,200.00	
Set Dressing and Paint	\$950.00	
Sound Maintenance	\$500.00	
<b>Total Production Expenses</b>	<b>\$7,350.00</b>	
Professional Fees/Services		
Accountant	\$1,600.00	
Annual Report	\$35.00	
Food & Wine License (SoPo)	\$620.00	
Wine License (Maine)	\$230.00	
Business License (SoPo)	\$320.00	
Quickbooks License	\$750.00	
<b>Total Professional Fees/Services</b>	<b>\$3,555.00</b>	
<b>Scholarship Awards</b>	<b>\$1,500.00</b>	
Service Contracts		
Fire Alarm System	\$2,025.00	
Office Equipment Service Contract		Variable
Security	\$325.00	

<b>Total Service Contracts</b>	<b>\$2,350.00</b>
Supplies	
Admin Postage	\$100.00
Box Office	\$240.00
Concessions – All Other	\$1,200.00
Concessions – Wine	\$540.00
Janitorial	\$1,000.00
Light Booth	\$240.00
Printer Supplies	\$60.00
Theater- General	\$2,500.00
Tickets	\$360.00
<b>Total Supplies</b>	<b>\$6,240.00</b>
Utilities	
Electricity	\$7,500.00
Internet/Phone	\$2,500.00
Oil/Gas/Propane	\$7,500.00
Sewer and Water	\$1,100.00
Waste Removal	\$2,000.00
<b>Total Utilities</b>	<b>\$20,600.00</b>
<b>Total Expenses</b>	<b>\$120,097.00</b>
<b>Net Income</b>	<b>-\$9,137.00</b>